

# Service Matters

A  PROGRESSIVE GROUP ALLIANCE Resource Publication  
For Progressive Group Alliance Distributors



**PROGRESSIVE GROUP ALLIANCE**

*The Champion of Independent Distributors*

## SERVICE LINE



Upcoming Workshops

*Buonamici Academy*

April 22 – 24, 2009 • TBD

*IDEA – Growing Top Line Revenue*

May 12 – 14, 2009 • TBD

*Marketing Managers Workshop*

June 9 – 10, 2009 • TBD

*Mastering the Mix*

October 22 – 23, 2009 • Richmond, VA

*Top Gun Academy 2009*

November 4 – 6, 2009 • Richmond, VA



**Progressive Group Alliance Business Summit**

March 7 – 11, 2009

JW Marriott • Palm Desert, CA

*Features the Service Provider Expo as part of*



Sunday, March 8, 2009

September 19 – 24, 2009

Wardman Marriott • Washington, D.C.

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## toungo

### INTEGRATED SOLUTIONS

*The Future of Touch-n-Go Integrated POS Solutions for the Restaurant and Hospitality Industry is Here Today*

Toungo is the exclusive distributor of Sapphire POS software that allows owners, wait, and kitchen staff more control over the environment they provide for their customers with more efficient service, increased revenue, and overall increase in customer satisfaction.

- State-of-the-art software
- User-friendly for management and staff
- Empowers business owners to manage all activities in an efficient and cost-effective manner from anywhere through a standard Internet browser
- Wireless feature available
- Employee messaging
- Turnkey leasing options available
- In-house support and 24/7 helpdesk
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- Built-in Gift Card program – No transaction fees
- Nationwide sales and support

Let us show you how to realize a greater ROI in a shorter amount of time. For more information, contact:

*Ed McGrew, National Sales Manager*

*Toungo Integrated Solutions*

(P) 406.863.8017 or [emgrew@toungo.com](mailto:emgrew@toungo.com)

[www.toungo.com](http://www.toungo.com)



*It's Free... It's Easy... It's Rewarding!*

For years, you've shipped cases to operators with Foodservice Rewards labels already attached. With your help, over 100,000 foodservice operators have joined our free and lucrative program...

*Now, Your Sales People Can Earn their Own Foodservice Rewards Points!*



We'll arm the sales force with the tools needed to help encourage their customers to join Foodservice Rewards. When they do, the customer and the sales person will earn points, and they'll continue earning points as the bright yellow labels are redeemed.

As always, the program is free for your company, your sales people, and your operators. Visit our website at [www.foodservicerewards.com](http://www.foodservicerewards.com), or contact Mike Zoladkiewicz to learn more about this exciting opportunity.

*Mike Zoladkiewicz, Marketing Manager*

*Foodservice Rewards*

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[www.foodservicerewards.com](http://www.foodservicerewards.com)

UPS Logistics Technologies



### ROADNET ANYWHERE

Allows you to optimize routes and track real-time events via GPS dispatch. In addition to helping reduce fuel/transportation costs, Roadnet Anywhere serves as a 'visual control room' so you can now know where and when a delivery is during the route. Manage your

delivery routes knowing the cost effect and critical components to track 'plan' (the created route) vs. 'actual' (what your driver actually did).

*Warren Gofstein,*

*Regional Accounts Executive*

*UPS Logistics Technologies, Inc.*

(P) 410.847.1903

[wgofstein@upslt.com](mailto:wgofstein@upslt.com)

[www.roadnetanywhere.com](http://www.roadnetanywhere.com)



## AFS TECHNOLOGIES, INC. COMPLETES THE ACQUISITION OF IRM CORPORATION

AFS Technologies, Inc. ("AFS"), a leading provider of software solutions to the food and beverage industry, announced that it has completed the acquisition of IRM Corporation ("IRM"), a Dallas, TX-based leading provider of both on-demand and on-premises business intelligence, forecasting and trade promotion management solutions to manufacturers, distributors and brokers in the food, beverage and CPG industries, all delivered in the Software-as-a-Service (SaaS) model.

AFS also announced that it has completed the acquisition of Motek Information Systems, Inc. ("Motek"), a Beverly Hills, CA-based technology leader in the warehouse management systems (WMS) and Third Party Warehouse (3PL) market. Motek is a leader in WMS systems that utilize voice recognition and wireless mobile data terminals.

With the acquisitions of IRM and Motek, AFS now serves over 750 customers operating within the manufacturing, processing and distribution segments of the food and beverage industries. AFS will employ over 150 professionals and will be headquartered in Phoenix, AZ with offices in CA, CT, FL, TX, and Bangalore, India. "I am very pleased with the acquisitions of IRM and Motek. The integration of business intelligence (BI) into AFS' Order Management solutions, and eventually into other AFS solutions, on a SaaS basis, should enhance AFS' overall product value to our existing customers. In addition, not only does IRM's customer base expand the market potential for all of AFS' solutions into the food manufacturing space, but also Motek's customer base allows AFS to introduce its technology into markets beyond food and beverage," said Kurien Jacob, CEO of AFS.

*Dave Feaster, Business Development*

*AFS Technologies, Inc.*

*(P) 602-443-4259*

[davidf@afsi.com](mailto:davidf@afsi.com), [www.afsi.com](http://www.afsi.com)

## NATIONAL PACKAGING SPECIALISTS STRETCH FILM



Now that oil pricing has shown a consistent decline, we are hopeful that resin pricing will reflect the same decreases in coming months.

In the mean time NPS has been working with many foodservice distributors to reduce their costs even before we see any decreases in price. Now that the new ultra high performance PX3 hand wrap has been introduced to the market even greater savings are possible. PX3 is a 35 gauge 16" or 18" x 2,000' handwrap with folded edges to prevent edge roll hang-up. It gives up to 75% stretch while providing great puncture resistance on corners and excellent holding force to load. Both the PX3 and the PX2 ( 42 gauge ultra high performance ) offer an excellent transition from the high case cost of full gauge 70 and 80 gauge hand wrap without sacrificing load performance. We have seen a growing number of Progressive Group Alliance distributors successfully make the transition.

Recently we did a comparison for a major customer on their stretch film spends for the first eight months of 2008 compared to the first eight months of 2007. The number of pallets wrapped was about the same, but they had transitioned to the ultra high performance film early in the first quarter of 2008. The comparison showed that even though resin went up 34% during this period, and there was numerous price increases; they actually **paid 13.3% less** for their stretch in 2008 than in 2007.

The transition to ultra high performance films worked for them, and it can work for you. Contact NPS about helping to reduce your costs, not just your price.

*Bill Jackson, President*

*National Packaging Specialists*

*(P) 800.241.7940*

[billjackson@npsinc.net](mailto:billjackson@npsinc.net)

[www.npsinc.net](http://www.npsinc.net)

## Access Progressive Group Alliance Service Provider Programs on Our Website

### *Just a click away...*

- Go to [www.progressivegroupalliance.com](http://www.progressivegroupalliance.com)
- Click in the blue section "For Distributors"
- Click "LOGIN" and enter the requested login information.
- Upon entering your information you will be redirected to the secure section of the web site. If you do not know your login, click on the help buttons within the login box.
- Click on "Service Provider Programs" bullet point within the Secure section. This will redirect you to the current listing of Service Provider Programs available.

- The information is categorized by the product/service the provider is offering.
- Click on the bulleted company name under the subheading to view a detailed informational sheet.

For additional information or questions, contact Callie Redford at **804.261.4343** or at [credford@progressivegroupalliance.com](mailto:credford@progressivegroupalliance.com)

Remember these Progressive Group Alliance Service Provider Programs are offering you great savings on a wide variety of products and services.

**PROGRESSIVE GROUP ALLIANCE**  
**HR SOLUTIONS** // **TAKE THIS QUICK HR MINI-AUDIT**

- Does your business have a comprehensive written harassment policy, and has that policy been revised to reflect the newest laws?
- Has your business adopted a written drug and alcohol policy that complies with federal and state guidelines?
- Are all of your I-9 forms complete and up-to-date?
- Does your business properly classify hourly and salaried employees according to FLSA guidelines?
- Does your business avoid asking unlawful questions on its employment application or during interviews?
- Does your business have a written employee handbook stating your at-will policy?

If you couldn't answer "YES" to all questions, you might need Progressive Group Alliance HR Solutions services. In today's business environment a delay or mistake in dealing with human resources issues can cost you thousands of dollars in lost time, lost profits, and legal fees. HR Solutions provides a comprehensive HR program tailored to your specific needs. Included in the program are handbooks, job descriptions, performance appraisals, policies and forms as well as an HR hotline. In addition training services are provided through a variety of educational seminars.

**Brian Keck, President**, Keck's Food Service says, "In a business climate that may best be characterized as unfriendly to businesses, Progressive Group Alliance HR Solutions has become a valuable

business partner in positioning our company for minimal exposure with respect to HR issues. Dr. Peggy Collins and Progressive Group Alliance HR Solutions have been instrumental in both the development of our employee handbook and the corresponding training with our management team. Progressive Group Alliance HR Solutions has clearly demonstrated their value as a service partner." **Greg Voorhees, President**, Great Western Meats has found that "Progressive Group Alliance HR Solutions has been a great help and a valuable resource in moving our human resources systems into place. Great Western Meats could not have gotten to where we are today without Progressive Group Alliance HR Solutions. We have profited tremendously from their assistance."

Ensure that you have taken the proper HR precautions and have offered training to your associates to communicate to them how much you value and appreciate them. All of these positive actions will boost morale, generate job satisfaction and encourage peak performance. Your employees deserve it and your business will benefit. Call us today.

**Peggy Collins**  
 Ed.D. Vice President  
 Human Resources  
 and Training  
 HR Solutions  
 (P) 205.344.4107

[pcollins@afflink.com](mailto:pcollins@afflink.com)  
[www.afflink.com](http://www.afflink.com)



Peggy Collins and Monica Barton of HR Solutions present at the recent AFLINK Service Provider Expo.

**Sprint** *ahead* **NEXTEL DIRECT CONNECT—THE CHIRP IS CHAMP!**

This is what millions of users say about the push-to-talk services provided by Sprint/Nextel. But why choose Sprint?

In addition to our industry-leading Nextel Direct Connect services on the iDEN network, Sprint now offers lightning-quick data services on the nation's largest mobile broadband network and new push-to-talk features such as:

- **Single Number Option:** Gives you the choice of one number for all your cell and Nextel Direct Connect calls.
- **DC Missed Call Notifications:** When on a Nextel Direct Connect call, receive a notification that you missed a Direct Connect (DC) call, Call Alert or Group call.
- **TeamDC<sup>SM</sup>:** Create groups of up to 34 other users online. Then, any group member can initiate calls to that group and participate in calls initiated by other group members.
- **Sprint Mobile Sync:** Create, manage and backup contacts and groups online (included in your service if you have a capable Sprint phone).

So whether you choose our Nextel network or our new Direct Connect service on the Sprint EVDO network, you are guaranteed to have the fastest and most reliable push-to-talk service at your fingertips.



With over 15 years of experience and millions of users, Nextel Direct Connect is THE undisputed champion in push-to-talk.

*The real question is, what can we do for you?*

For more information on sales promotions for Sprint or Nextel service, contact:

**Matt Dewar, Sales**

(P) 800.590.8783 Ext. 376, [Matt.Dewar@True-Wireless.com](mailto:Matt.Dewar@True-Wireless.com)

**Your Sprint Nextel Team:**

**Tim Donnellan, National Account Manager**

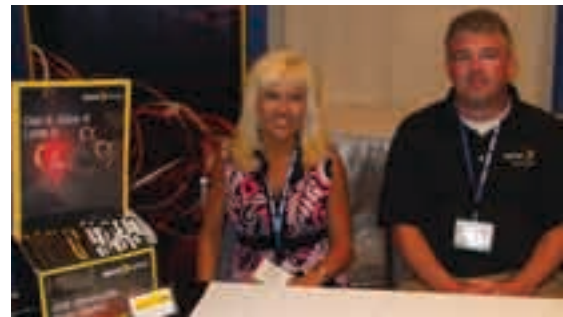
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Ginny Kenyon and Tim Donnellan present at the recent AFLINK Service Provider Expo.



## CINTAS TRANSITIONS TO NPE-FREE DETERGENTS

Cintas Corporation, in conjunction with Washing Systems, LLC (WSI) announced today it has become the first major industrial launderer to transition company-wide from a Nonylphenol Ethoxylate (NPE) - based detergent to a new, more environmentally friendly detergent for use in its industrial laundry facilities.

With more than 175 facilities in North America, Cintas has begun the transition in several of its locations and plans to be completely NPE-free by the end of 2008.

### Benefits of the NPE-free detergent include:

- **Energy Conservation:** NPE-free detergents use plant oil derivatives, a renewable resource that decreases the global dependence on fossil fuels.
- **Environmental Protection:** NPE-free detergents use biodegradable surfactants, less toxic byproducts and solvents that do not pollute the air. The ability to biodegrade faster relieves stress on the environment.
- **Worker/Consumer Safety:** The NPE-free detergent has a mild pH, low volatility and low combustibility, which further ensure a safe workplace.

“Cintas is committed to serving as an environmental steward and being pro-active in meeting the needs of our customers, communities in which we do business and our employee-partners,” said Scott Farmer, CEO of Cintas Corporation. “We look forward to continuing to work within our industry to promote innovative solutions that benefit the environment,” he added.

Eclipse, the WSI product being introduced at Cintas facilities, uses surfactants endorsed by CleanGredients, an EPA program that endorses products with positive environmental characteristics.

“WSI has been working on this technology for three years, and we are delighted to serve Cintas with our NPE-free product,” said Bobby Fisher, CEO of Washing Systems, LLC.

WSI recently signed a partnership agreement with the Environmental Protection Agency’s (EPA) Design for the Environment Program, an initiative that seeks to promote innovative chemical products, technologies and products for commercial formulators. “This partnership with the EPA is an extension of our mission to develop and advance environmentally-friendly industrial products and practices for customers like Cintas,” Fisher added.

For more information regarding the Progressive Group Alliance Service Provider and PRO-Vision Market Program with Cintas contact:

**Christi Sloan,**  
**Program Manager**  
**Cintas Corporation**  
 (P) 513.573.4893  
[sloanc@cintas.com](mailto:sloanc@cintas.com)



## UPS Logistics Technologies



## UPS LOGISTICS TECHNOLOGIES HAS NEW DISCOUNT FOR FIRST-TIME PURCHASES

UPS Logistics Technologies is pleased to offer Progressive Group Alliance Distributors a new discount structure for first-time purchases\*:

- 20% discount off of list price for Roadnet® Transportation Suite
- 20% discount off of list price for Roadnet Anywhere®

*\*Does not apply to add-on purchases*

UPS Logistics Technologies is a business unit of UPS dedicated to providing transportation and logistics solutions that help distribution and service companies reduce costs and increase efficiency. Our transportation management tools provide optimized street-level route plans, real-time wireless dispatch and GPS, strategic territory planning, and much more.

We can help you:

- Save on fuel and transportation costs
- Reduce vehicle mileage and route overlap
- Increase productivity and efficiency
- Improve customer satisfaction
- Track and manage vehicles in real-time

No matter how many vehicles you route, UPS Logistics Technologies offers products to fit your individual needs. For more information contact:

**Ken Currie – Alliance Manager**  
**UPS Logistics Technologies**  
 (P) 410.847.1914  
[kcurrie@upslogistics.com](mailto:kcurrie@upslogistics.com)  
[www.upslogisticstech.com](http://www.upslogisticstech.com)

## Charles T. Davis & Associates

### STRATEGIC PLANNING

An effective Strategic Plan positions your company for enhanced profitability. I can help you develop a plan or improve your current strategic plan. The development of a Strategic Plan will position your company for accelerated results by strategically developing a plan to increase sales, increase margins, reduce expenses, enhance service, and position your company to outperform your competition in the market. Call Charles Davis today to develop your personalized Strategic Plan.

**Charles Davis**  
**Charles T. Davis & Associates**  
 (P) 405.478.1992  
[charlestdavis@cox.net](mailto:charlestdavis@cox.net)



## Industrial Fleet Management, Inc.

Your fuel dollars aren't going very far these days and neither are your trucks. Five hundred dollars worth of diesel in 2008 only takes you ¼ of the distance when compared to 1999. Although crude prices settled at just over \$109 per barrel, approximately \$38 below the record high earlier this year, the price at the pump for diesel has not been proportionally reduced. Is there anything we can do to lessen the pain?

Let's start with the obvious and proven ways to reduce consumption. Simply drive smart:

- **SLOW DOWN:** open road speed reduction from 65 MPH to 55 MPH has proven to reduce consumption up to 10%.
- **Accelerate and decelerate smoothly:** the quicker your drivers speed up and the harder they hit the brakes the more you pay! Smooth and steady acceleration and deceleration reduce consumption.
- **Reduce Idle Time:** today's trucks all have the ability to set auto shutoff after a certain period of time. No excuses, no exceptions: Turn off the engine after a maximum of 5 minutes idle time.
- **Synthetics:** believe it or not, synthetic oils and lubricants can save you as much as 3%. The cost has to be weighed against savings but most high mileage operators will come out ahead.
- **Tire Pressure:** keep that pressure high to reduce drag and improve MPG. This is even more important when going into cooler temperatures when pressures drop naturally.
- **Aerodynamics:** for the high mileage operations, proper fairings and deflectors save fuel.
- **Maintenance:** wheel alignment, clean filters and proper tune ups result in smoother and more fuel efficient engines.

If you can not improve MPG any further, is there a way to reduce the cost per gallon? In many cases the answer is "Yes". Most fuel is purchased as a matter of convenience to the driver, at a location where the food or coffee is good, or at the local lease yard. Consider the following:

1. Have I consolidated my fuel purchases with one or two vendors?
2. Have I negotiated a contract fuel price that I can monitor?
3. Have I looked at options to my current purchasing practices?

All Fuel Pricing is NOT created equal. You are not buying fuel at "cost" regardless of what you are being told and you can not evaluate competitive fuel pricing based on the posted prices on the way to work. If you are a large volume consumer, your fuel price should be based on a formula that is tied to a wholesale index with explicit negotiated margins. Regardless of the formula, index or margin the arrangement must be such that it can be audited to assure accurate pricing.

## Business Services Contact Information



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Callie Redford • 804.261.4343  
[credford@progressivegroupalliance.com](mailto:credford@progressivegroupalliance.com)

If a portion of your fuel must be purchased over the road, use a card that provides discounts or contract pricing. We like the FleetOne card because it does not have a transaction fee and they have a network of pre established contracts throughout the country. However, other cards provide similar advantages.

Drive smart, maintain your fleet and shop for the best price and you will realize lower fuel cost.

*Andy Dillon, President*  
*Industrial Fleet Management*  
 (P) 800.899.4801 x170  
[adillon@industrialfleet.com](mailto:adillon@industrialfleet.com)  
[www.industrialfleet.com](http://www.industrialfleet.com)





# PROGRESSIVE GROUP ALLIANCE

## PROMO PLACE

### WARM UP YOUR LOGO AND BUSINESS WITH OUTERWEAR

Logo'd outerwear makes a real impact with both employees and customers. According to a Counselor survey, outerwear is the most popular wearables category following shirts, caps and totes.

#### Why Outerwear?

Regardless of where you live, everyone needs a jacket or two. Outerwear appeals to both men and women and it's:

- easy to coordinate with companion styles
- extremely versatile and can be used for informing, promotions, corporate awards, teambuilding, athletics and more
- Typically longer-lasting, three-season wear.

Plus, with the ever-growing advances in technology and style, more and more people are actively seeking out outerwear. In fact, outerwear does convey a higher perceived value among end users, thus can be worth the extra expense. If jackets are more than the budget allows, consider scarves, knit hats or gloves.



Depending on the weather and the part of the country, outerwear is worn often (sometimes daily) and the logo is always exposed.

#### Soft Shells

When it comes to the different outerwear styles, soft shells lead the way. These jackets have technical performance benefits that people love like wind and water resistance, breath ability and easy movement.



#### Going Green

Just like they've done for t-shirts and sport shirts, eco-friendly fabrics are causing waves in outerwear too. The new Recycled Polyester Soft Shell Jacket is crafted from a blend of 63% recycled polyester and 32% recycled rayon bonded to a polyester fleece backing. A touch of spandex allows easy mobility. This "green" soft shell resists wind and water and the recycled content helps lessen the need for oil, reduces waste and produces less pollution.



The Recycled R-Tek® Fleece Jackets and Vests are more earth-friendly options. Available for men and women, these jackets and vests are made from an earth-conscious R-Tek fleece that contains 40% recycled content. With an anti-pill finish, these cozy styles will give your customer's pure comfort—plus the peace of mind that they're doing something good for the environment.



#### Corporate Styles

Now more than ever, corporate customers can enjoy more choices that fit in with their budget and corporate culture.

The Endeavor Jacket is a business-ready style that will help build your business. The Endeavor has a soft, quiet hand and modern details like ergonomic zipper pulls and a stow-away hood. It's perfect for informing, incentives or anniversary programs.

The new Port Authority CRBN™ Jacket is a contemporary design with urban appeal. This wind and water resistant jacket is loaded with details like a zip-off hood, double storm flap and herringbone twill taping. The CRBN captures the energy of today's fast-paced business environment.

The Suede Micro-Texture Jacket has an upscale texture and is exceptionally soft, while the new Hip Length Wool Jacket has a classy look that easily transitions from professional dress to a night on the town.



#### Outdoorsy Styles

For customers or employees who want the ultimate in weather protection, four new jackets and parkas offer a warmer, more comfortable time outdoors.

The new Mossy Oak® Jacket and Mossy Oak 1/2-Zip Pullover Hooded Jacket are waterproof options with the Mossy Oak Break-Up® pattern appreciated by the true outdoorsman. Designed for warmth and comfort, these styles are also extremely soft and quiet.

The Heavyweight Parka is a fully seam-sealed parka that will stand up to Mother Nature's toughest conditions. With high waterproof and breath ability ratings, this parka is also available in a safety version.

Outerwear hits the sweet spot with function, fashion, name retention and recognition.

For more sourcing, pricing or to order, contact:

**Bill Peters, Promo Place**

(P) 866.788.6891 x755

[bpeters@progressivePromoPlace.com](mailto:bpeters@progressivePromoPlace.com)

[www.progressivePromoPlace.com](http://www.progressivePromoPlace.com)



www.yournamehere.com

Your business cannot do without the exposure that a well-designed website can provide. Your website is an invaluable business tool providing an abundant amount of information to your existing and potential customers about your company and all your products & services.

Our professionally-developed Website Program provides you a pre-designed website template, with one homepage and four sub-pages, which Design & Print Services will customize based on the company information and images that you provide. Once your site has been customized & approved, we will provide you with a final file that your website hosting company will need to make your site "live."

**Your Investment for Design and Programming = \$3,995.00**

For more information about this exciting program, please contact Matt Johnson at 804.261.4323 or [mpjohnson@progressivegroupalliance.com](mailto:mpjohnson@progressivegroupalliance.com).

*Please note, our Website Program does not include web hosting, online ordering systems or online product catalogs.*



**PROGRESSIVE  
GROUP ALLIANCE**

**DESIGN & PRINT SERVICES**



# 2008 SERVICE PROVIDERS

## Advertising/Advertising Specialties

- Promo Place **PROVision**

## Advertising/Marketing/ Design Services

- Progressive Group Alliance  
Design & Print Services **PROVision**

## ATMs

- NXGEN Payment Services  
**PROVision**

## Cleaning Services

- Clean Room Services by Cintas  
**PROVision**
- Facility Cleaning by Cintas  
**PROVision**

## Communications Services

- PAETEC Communications, Inc.
- Sprint Together with Nextel  
**PROVision**

## Computer Systems

- DELL Computer Systems  
**PROVision**

## Computer Software Systems

- AFS Technologies
- Distributor Resource Management  
– Trackmax Solutions
- FoodStar
- Retailix, LTD
- Target Data Systems, Inc.
- The Elevation Group, LLC

## Construction – Planning & Design

- CMC Associates, Inc.

## Consulting

- Charles T. Davis & Associates  
(Operations)

## Credit Card Processing

- Element Payment Services  
(Distributors)
- NXGEN Payment Services  
**PROVision**

## Delivery Management

- UPS Logistics Technologies

## Document Shredding

- Cintas **PROVision**

## Event Management

- EVENTS Unlimited **PROVision**

## Exhibit Services

- EVENTS Unlimited Exhibit &  
Décor Services **PROVision**

## First Aid

- Cintas **PROVision**

## Fleet Lease Management

- Industrial Fleet Management

## Gift Cards

- NXGEN Payment Services  
**PROVision**

## Healthcare Menu Management

- iit/SourceTech

## Human Resources

- HR Solutions **PROVision**

## Insulated Garments & Bags

- Samco Freezerwear

## Insurance

- Mountain Financial Group, Inc.  
**PROVision**

## Loss Prevention & Security

- Danbee Investigations

## Menu Solutions

- Progressive Group Alliance  
Design & Print Services **PROVision**

## Office Supplies

- OfficeMax

## On-Hold Messages

- Ideas On Hold

## Payroll Processing

- ADP Small Business Solutions  
**PROVision**

## Printing Services

- Progressive Group Alliance  
Design & Print Services **PROVision**

## POS Systems

- Tongo Integrated Solutions  
**PROVision**

## Racking

- Konstant

## Recruitment

- Hindman Group, The

## Safety Ramps

- R.O.M. Corporation

## Sales & Analytics Reporting

- EnterpriseCafe.com
- IRM Corporation

## Sales Incentive Programs

- Foodservice Rewards
- PRO Media

## Shipping

- FedEx

## Stretch Film (Pallet)

- AEP Industries
- National Packaging Specialists,  
Inc.

## Temperature Control Products

- R.O.M. Corporation
- Samco Freezerwear

## Training

- Success Solutions

## Uniforms

- Cintas – Purchase and Rental  
**PROVision**
- Promo Place – Purchase  
**PROVision**



**PROGRESSIVE  
GROUP ALLIANCE**

**SERVICE PROVIDER PROGRAM**

For additional information on these Service Provider programs,  
please contact Callie Redford at 804.261.4343 or via email at  
[credford@progressivegroupalliance.com](mailto:credford@progressivegroupalliance.com)